

Financial statements of

**CHIMP: Charitable Impact  
Foundation (Canada)**

July 31, 2015

# **CHIMP: Charitable Impact Foundation (Canada)**

July 31, 2015

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## Independent Auditor's Report

To the Board of  
CHIMP: Charitable Impact Foundation (Canada)

We have audited the accompanying financial statements of CHIMP: Charitable Impact Foundation (Canada), which comprise the statement of financial position as at July 31, 2015, and the statements of operations and changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of CHIMP: Charitable Impact Foundation (Canada) as at July 31, 2015 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Deloitte LLP

Chartered Accountants  
November 23, 2015  
Vancouver, British Columbia

# CHIMP: Charitable Impact Foundation (Canada)

Statement of operations  
year ended July 31, 2015

	2015	2014
	\$	\$
<b>Revenue</b>		
Donations of cash and securities	50,408,212	20,081,969
Interest and other investment income	221,697	27,698
Unrealized gain (loss) on revaluation of donated securities (Note 4)	2,894,000	(312,000)
Realized loss on sale of donated securities	(149,782)	(4,965)
Realized loss on sale of donated land	(4,100)	-
	<b>53,370,027</b>	<b>19,792,702</b>
<b>Expenses</b>		
Disbursements to charities	23,406,068	6,221,900
Technology and human resource services (Note 7)	2,573,169	681,701
Bank, interest and credit card processing charges	112,583	50,187
Contractor fees	37,500	76,123
Life insurance	36,439	-
Legal and compliance	33,168	36,885
Property taxes	29,016	-
Audit fees	21,277	24,623
Office and administration	20,959	20,348
Payroll	12,263	226,426
Selling costs	5,968	-
Amortization	2,332	3,171
Director's and officer's insurance	1,550	1,550
	<b>26,292,292</b>	<b>7,342,914</b>
<b>Excess of revenue over expenses</b>	<b>27,077,735</b>	<b>12,449,788</b>

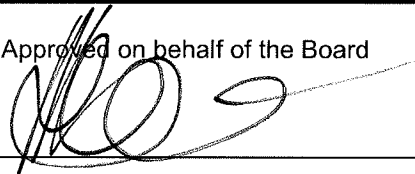
The accompanying notes to the financial statements are an integral part of this financial statement.

# CHIMP: Charitable Impact Foundation (Canada)

Statement of financial position  
as at July 31, 2015

	2015	2014
	\$	\$
<b>Assets</b>		
Current assets		
Cash (Note 3)	12,333,064	2,850,701
Donated securities (Note 4)	28,696,843	12,424,273
Amounts recoverable from government authorities	79,652	30,294
Prepaid expenses	-	1,550
	<b>41,109,559</b>	<b>15,306,818</b>
Donated land	1,665,775	-
Cash surrender value of life insurance policies	11,561	24,000
Equipment (Note 5)	1,908	4,240
	<b>42,788,803</b>	<b>15,335,058</b>
<b>Liabilities</b>		
Current liabilities		
Accrued liabilities	434,820	58,810
Subsequent event (Note 8)		
<b>Net assets</b>	<b>42,353,983</b>	<b>15,276,248</b>
	<b>42,788,803</b>	<b>15,335,058</b>

Approved on behalf of the Board



Director

Christopher Richardson

Director

The accompanying notes to the financial statements are an integral part of this financial statement.

# CHIMP: Charitable Impact Foundation (Canada)

Statement of changes in net assets  
year ended July 31, 2015

	Unrestricted	2015 Total	2014 Total
	\$	\$	\$
Balance, beginning of the year	15,276,248	15,276,248	2,826,460
Excess of revenue over expenses	27,077,735	27,077,735	12,449,788
<b>Balance, end of the year</b>	<b>42,353,983</b>	<b>42,353,983</b>	15,276,248

The accompanying notes to the financial statements are an integral part of this financial statement.

# CHIMP: Charitable Impact Foundation (Canada)

## Statement of cash flows year ended July 31, 2015

	2015	2014
	\$	\$
<b>Operating activities</b>		
Excess of revenue over expenses	27,077,735	12,449,788
Items not involving cash		
Amortization	2,332	3,171
Donation of securities	(21,691,261)	(12,473,136)
Donation of land	(1,788,875)	-
Decrease in cash surrender value of life insurance policies	12,439	-
Donation of life insurance policies	-	(24,000)
Unrealized (gain) loss on revaluation of donated securities	(2,894,000)	312,000
Realized loss on sale of donated securities	149,782	4,965
Realized loss on sale of donated land	4,100	-
	<b>872,252</b>	<b>272,788</b>
Changes in non-cash working capital balances		
Amounts recoverable from government authorities	(49,358)	(17,596)
Prepaid expenses	1,550	(1,550)
Accrued liabilities	376,010	31,508
	<b>1,200,454</b>	<b>285,150</b>
<b>Investing activities</b>		
Purchase of equipment	-	(4,180)
Purchase of securities	-	(1,673)
Proceeds on disposition of donated securities	8,162,909	243,573
Proceeds on sale of donated land	119,000	-
	<b>8,281,909</b>	<b>237,720</b>
Increase in cash	9,482,363	522,870
Cash, beginning of year	2,850,701	2,327,831
<b>Cash, end of year</b>	<b>12,333,064</b>	<b>2,850,701</b>

The accompanying notes to the financial statements are an integral part of this financial statement.



# CHIMP: Charitable Impact Foundation (Canada)

## Notes to the financial statements

July 31, 2015

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### 1. Nature of organization

The CHIMP: Charitable Impact Foundation (Canada) was incorporated under the Canada Corporations Act on August 6, 2008, continued under the Canada Not-for-profit Corporations Act on November 9, 2012 and commenced operations on August 1, 2010. The Foundation is an independent, not-for-profit charitable corporation registered as a public foundation with the Canada Revenue Agency and is a registered charity under the Canadian Income Tax Act. The Foundation is a web-based donor advised fund through which an individual, company or group can set up their own online charitable giving account. At any time, account holders can request the money in their accounts be allocated to any qualified donee (including all registered charities, registered Canadian amateur athletic associations, municipalities, etc.).

### 2. Significant accounting policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and reflect the following significant accounting policies:

#### (a) *Donated land*

Donated land is valued at the lower of cost and current replacement cost. Cost is determined based on fair value at time of contribution.

#### (b) *Equipment*

Equipment is recorded at cost less accumulated amortization. Amortization is provided on a declining balance basis at the following annual rate:

Computer hardware	55%
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In the year of acquisition, amortization is provided for half the year.

The Foundation reviews equipment for impairment whenever changes in circumstances indicate that the carrying amount of an asset may not be recoverable from expected undiscounted future cash flows and eventual disposition. No impairment losses were identified by the Foundation for the year ended July 31, 2015.

#### (c) *Revenue recognition*

The Foundation follows the deferral method of accounting for contributions, which primarily includes donations, which are recognized upon receipt of funds from donors. Disbursements to qualified donees (including all registered charities, registered Canadian athletic associations, municipalities, etc.), as requested by CHIMP account holders at the time of donation, are ultimately at the discretion of the Foundation.

#### (d) *Donated securities*

Donated securities are comprised of unlisted shares and publicly traded securities.

(i) Investments in unlisted shares, are measured at fair value on the date of donation, and are thereafter carried at this amount until such time as they are sold or become impaired

(ii) Investments in publicly traded securities are measured at fair value initially and thereafter at the statement of financial position date. The fair value of publicly traded securities is based on the latest closing price.

The Foundation is subject to equity price risk pending the sale of donated securities. As donated securities are received, they will either be liquidated immediately, or held under the Foundation's management with the written consent of the donor. Upon disposition, the donor may request disbursement to respective qualified donees based on the net proceeds. Please see Note 6(c) for further information.

# CHIMP: Charitable Impact Foundation (Canada)

## Notes to the financial statements

July 31, 2015

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### 2. Significant accounting policies (continued)

#### (e) Financial instruments

The Foundation initially measures its financial assets and financial liabilities at fair value. It subsequently measures donated publicly traded securities at fair value, donated unlisted shares at cost less impairment, if any, and all other financial assets and financial liabilities at amortized cost. The financial assets subsequently measured at amortized cost include cash. The financial liabilities measured at amortized cost include accrued liabilities.

#### (f) Use of estimates

The preparation of the financial statements of the Foundation in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, particularly, the carrying value of unlisted donated securities, the disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenues and expenditures during the reporting period. Actual results could differ from these estimates.

### 3. Cash

	2015	2014
	\$	\$
Operating cash	3,357,746	1,025,482
CHIMP funds (donor advised funds)	8,975,318	1,825,219
	<b>12,333,064</b>	<b>2,850,701</b>

#### Investment policy

In accordance with the Foundation's mission to support and increase charitable giving in Canada, the Board of Directors has an investment policy in place to protect the cash in the donor advised funds entrusted to the Foundation. Some donor advised funds hold securities with the purpose of achieving maximum returns for their fund consistent with prudent investment management.

The Foundation relies on the Board of Directors to manage the risks that arise from its use of financial instruments, including liquidity, credit and market risk. Management regularly reviews the Foundation's investments to ensure all activities adhere to the investment policy.

### 4. Donated securities

			2015	2014
	Cost	Fair value	Net book value	Net book value
	\$	\$	\$	\$
Unlisted shares	18,784,843	-	18,784,843	12,226,273
Publicly traded securities	-	9,912,000	9,912,000	198,000
	<b>18,784,843</b>	<b>9,912,000</b>	<b>28,696,843</b>	<b>12,424,273</b>

# CHIMP: Charitable Impact Foundation (Canada)

## Notes to the financial statements

July 31, 2015

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### 5. Equipment

			2015	2014
	Cost	Accumulated amortization	Net book value	Net book value
	\$	\$	\$	\$
Computer hardware	9,275	7,367	1,908	4,240

### 6. Financial instrument risk

#### (a) Credit risk

Credit risk is the risk that a counterparty will fail to perform its obligations. The Foundation's exposure to credit risk is indicated by the carrying amounts of its cash. The Foundation's cash is kept with reputable Canadian chartered banks.

#### (b) Interest rate risk

Interest rate risk arises when the Foundation invests in fixed-rate interest bearing financial instruments. Fixed-rate instruments subject the Foundation to risk of changes in fair value. The objective of the Foundation's investment policy is to control interest rate risk by managing its interest rate exposure.

#### (c) Equity price risk

Equity price risk is the risk that the value of financial instruments will fluctuate due to changes in market prices. The Foundation is exposed to equity price risk through its security holdings. To mitigate the Foundation's equity price risk, disbursements from donor advised funds pertaining to donated securities are limited to the net proceeds on their disposition. This way, the price risk is contained to the donor's advised fund.

#### (d) Liquidity risk

The Company's objective is to have sufficient liquidity to meet its liabilities when due. The Foundation monitors its cash balances and cash flows generated from operations to meet its requirements. As at July 31, 2015, the most significant financial liabilities are the accrued liabilities.

### 7. Related party balances

During the year, the Foundation paid for technology services of \$1,544,914 (2014 - \$681,701) and human resource services of \$1,028,255 (2014 - \$Nil) to CHIMP Technologies Inc., a company in which an executive of the Foundation has an equity interest. This transaction was in the normal course of operations and is measured at the exchange amount, which is the amount of consideration established and agreed upon by the related parties.

### 8. Subsequent event

Subsequent to July 31, 2015, in November 2015, the Foundation sold unlisted securities with a cumulative cost of \$7,800,000 for a gain of \$Nil.