

Sea to Sky Foundation
Pension Paid to President/CEO:
\$1,066,234
(2007-2008)

Excerpt of Financial Statements
Provided by the
Canada Revenue Agency

Compiled by Vivian Krause
October 8, 2020
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Sea to Sky Foundation: Amounts Paid for Salaries, Consulting Fees & Pension (2004 - 2012)

	Total (2002-2012)	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Gifts to Qualified Donees as per tax returns	\$27,280,917											
	Quest University Canada	\$23,945,449		\$2,000,000	\$3,078,385	\$3,078,385	\$5,665,327	\$5,000,000	\$2,900,000	\$2,200,000	\$23,352	
	Quest University Canada Foundation	\$2,360,659			\$1,532,759			\$827,900				
	Canadian Education Forum	\$724,809			\$724,809							
Donations	Association for Advancement of Scholarship	\$250,000			\$250,000							
		\$26,466,392		\$5,000,000	\$724,809	\$3,078,385	\$5,665,327	\$5,827,900	\$2,900,000	\$2,200,000	\$23,352	\$1,046,619
	Salaries, wages & benefits	\$1,221,338			\$53,917	\$225,654	\$326,825	\$175,994	\$66,860	\$8,580	\$126,440	\$237,068
	Pension	\$1,066,234				\$187,511	\$139,356	\$735,026	\$3,695	\$646		
Staff, Consultants & Fees	Consulting fees	\$1,266,490				\$680,094	\$168,045	\$104,870	\$58,232	\$141,240	\$45,741	\$68,268
	Professional fees	\$178,658								\$20,227	\$12,080	\$146,351
	Management fees	\$82,800			\$82,800							
	Legal and accounting	\$296,963	\$1,500	\$2,539	\$16,563	\$36,145	\$141,062	\$60,566	\$5,065			
	Fundraising	\$258,750			\$258,750							
	Planning	\$164,114			\$152,921	\$11,193						
	Insurance	\$153,411			\$7,000	\$62,875	\$488	\$15,440	\$14,046	\$14,076	\$13,530	\$25,956
	Foreign exchange loss	\$89,213			\$89,213							
	Rent	\$59,610			\$8,232	\$18,098	\$18,540	\$18,540	\$4,959	\$1,960	\$2,017	\$2,296
	Office and miscellaneous	\$59,555	\$151		\$100	\$5,294	\$8,072	\$12,982	\$6,027	\$5,366	\$7,265	\$5,755
	Travel & promotion	\$42,923	\$822		\$728	\$11,093	\$8,172	\$15,072	\$2,170	\$1,898	\$767	\$1,391
	Advertising & Promotion	\$19,030				\$1,570	\$8,029	\$6,070	\$2,162	\$513	\$633	\$53
	Telephone	\$16,145	\$236			\$2,314	\$2,637	\$3,998	\$3,064	\$3,896		
Interest on long-term debt	Bank charge & interest	\$15,459	\$19	\$60	\$1,716	\$1,075	\$7,706	\$1,244	\$627	\$1,251	\$793	\$861
	Amortization	\$4,741			\$407	\$259	\$1,869	\$1,057	\$602	\$346	\$201	
	Automotive	\$1,048			\$1,048							
	Meals & entertainment	\$299								\$112	\$65	\$122
Forgiveness of Debt		\$19,772,981		\$400,586	\$1,056,651	\$7,960,274	\$9,344,511	\$500,000	\$500,000	\$10,959		\$75,000,000
		\$75,000,000			\$2,491,258	\$12,288,473	\$15,851,851	\$7,440,479	\$3,562,760	\$2,407,486	\$232,277	\$76,538,159

Note: With regards to Gifts to Qualified Donees (Donations), there is a discrepancy of \$814,525 between what is reported in tax returns and financial statements. This may be accounted for in the 2006 financial statements which are not available.

Source: Compiled from the financial statements for Sea to Sky Foundation, obtained from the Canada Revenue Agency.

Last updated: June 24, 2020.

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SEA TO SKY FOUNDATION

STATEMENT OF REVENUE AND EXPENDITURES AND FUND BALANCE

Year Ended August 31, 2007

(Unaudited – see Notice to Reader)

	2007	2006
REVENUE		
Donations	\$ 54,125,400	\$ 68,010,476
EXPENDITURES		
Advertising and promotion	6,070	8,029
Amortization	1,869	259
Bank charges and interest	7,706	1,075
Donations	5,665,327	3,078,385
Consulting	168,045	680,094
Insurance	488	62,875
Interest on long-term debt	9,483,511	7,960,274
Legal and accounting	141,062	36,145
Office and miscellaneous	12,982	8,072
Pension	139,356	187,511
Planning	-	11,193
Rent	18,540	18,098
Salaries, wages and benefits	326,825	225,654
Telephone	3,998	2,637
Travel	15,072	8,172
	<u>15,990,851</u>	<u>12,288,473</u>
EXCESS OF REVENUE OVER EXPENDITURES FROM OPERATIONS	38,134,549	55,722,003
OTHER REVENUE AND EXPENDITURES		
Gain from the sale of land	233,966	-
Loss on transfer of land	(9,050,882)	-
Interest income	344,869	598,165
Impairment of loan receivable	-	-
Other revenue	-	1,372
Foreign exchange gain	139,200	-
	<u>(8,332,847)</u>	<u>599,537</u>
EXCESS OF REVENUE OVER EXPENDITURES FOR THE YEAR	\$ 29,801,702	\$ 56,321,540

SEA TO SKY FOUNDATION

Statement of Operations

Year Ended August 31, 2008

	2008	2007
		<i>(Note 13)</i>
REVENUE		
Donations	\$ 50,000	\$ 18,375,400
EXPENDITURES		
Donations	5,827,900	5,665,327
Pension <i>(Note 6)</i>	735,026	139,356
Interest on long term debt	500,000	9,344,311
Salaries and benefits	175,994	326,825
Consulting	104,870	168,045
Legal and accounting	60,566	141,062
Insurance	15,440	488
Office and miscellaneous	6,027	12,982
Rent	4,959	18,540
Telephone	3,064	3,998
Travel	2,170	15,072
Advertising and promotion	2,162	6,070
Bank charges and interest	1,244	7,706
Amortization	1,057	1,869
	<u>7,440,479</u>	<u>15,851,651</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES FROM OPERATIONS	<u>(7,390,479)</u>	<u>2,523,749</u>
OTHER REVENUE AND EXPENDITURES		
Gain from the sale of land	8,142,535	233,966
Interest income	128,713	344,869
Loss on write down of loan receivable	(1)	-
EXCESS OF REVENUE OVER EXPENDITURES FOR THE YEAR – page 3	<u>\$ 880,768</u>	<u>\$ 3,102,584</u>

SEA TO SKY FOUNDATION
Notes to Financial Statements
Year Ended August 31, 2008

6. DEFINED BENEFIT PENSION PLAN

The Foundation has established a defined benefit pension plan for its President and Chief Executive Officer. This will provide for an annual pension payment equal to 25% of the average of the best three years of salary earned in this position. For every year served, beginning in 2005, this will increase by 5%, to a maximum of 70% of its three year average salary. Payments will continue to be made to the beneficiary's estate for five years following death.

The plan is funded through contributions to an Individual Pension Plan (IPP) and a Retirement Compensation Arrangement (RCA).

The Foundation measures its accrued benefit obligation and the fair value of plan assets for accounting purposes as at August 31 of each year. The most recent actuarial valuation was prepared by Westcoast Actuaries Inc. at August 31, 2008.

The Foundation expects to realize a combined 3.5% (2007 – 3.5%) rate of return on the plan assets in the IPP and RCA funds. 47.8% of the RCA plan assets are held by the Canada Revenue Agency (per terms of the RCA tax provision) and this reduces the expected realizable return on invested assets.

A discount rate of 3.5% (2007 – 3.5%) was used for actuarial calculations.

Past service costs have been amortized based on the expected average remaining service lifetime (EARSL) of the member. At the inception of the pension plan, September 1, 2005, the EARSL was 7.75 years. For the year ended August 31, 2008, the EARSL was determined to be NIL years, as the employee's employment will effectively cease in December 2008.

	<u>2008</u>	<u>2007</u>
		<i>(Note 13)</i>
Accrued benefit obligation	\$ (1,110,672)	\$ (795,632)
Fair value of plan assets	1,110,672	1,046,760
Plan surplus	-	251,128
Unamortized past service cost	-	395,246
Unamortized net actuarial loss	-	40,275
Accrued pension benefit asset	\$ -	\$ 686,649

SEA TO SKY FOUNDATION

Notes to Financial Statements

Year Ended August 31, 2008

6. DEFINED BENEFIT PENSION PLAN - Continued

	<u>2008</u>	<u>2007</u>
		<i>(Note 13)</i>
Current service cost	\$ 140,784	\$ 60,188
Interest cost on accrued benefit obligation	30,311	24,436
Expected return on plan assets	(37,399)	(18,291)
Amortization of past service costs	395,246	68,738
Settlement and curtailment loss	201,261	-
	<u>730,203</u>	<u>135,071</u>
West Coast Actuaries Inc. fees	4,823	4,285
	<u>\$ 735,026</u>	<u>\$ 139,356</u>

The Foundation made contributions towards the plan of \$43,554 (2007 - \$1,006,418) during the year.

<u>Plan Assets by Category</u>	<u>Type of Security</u>	<u>% of Assets</u>	<u>Expected rate of Return</u>
Revenue Canada	Government guarantee	47.75%	0%
██████████ (IPP)	Mutual funds	4.50%	7%
██████████ (RCA)	Mutual funds	47.75%	7%

7. MORTGAGE PAYABLE

	<u>2008</u>	<u>2007</u>
		<i>(Note 13)</i>
Principal payable	\$ 10,000,000	\$ 10,000,000
Accrued interest payable	541,667	41,667
	<u>\$ 10,541,667</u>	<u>\$ 10,041,667</u>

The Foundation has a loan payable with a private lender. The principal amount of \$10,000,000, plus interest at 5.0% per annum, non-compounded, is repayable to the lender on or before July 31, 2012.

The loan is secured by a registered mortgage on lands, ██████████ and by guarantees from both a related, private foundation and a related individual. These lands are subject to both a put agreement and an option to purchase agreement (Note 10).

SEA TO SKY FOUNDATION

Statement of Operations

Year Ended August 31, 2009

(Unaudited – See Notice To Reader)

	2009	2008
REVENUE		
Donations	\$ 1,100,000	\$ 50,000
EXPENDITURES		
Donations	2,900,000	5,827,900
Interest on long term debt	500,000	500,000
Salaries and benefits	66,860	175,994
Consulting	58,232	104,870
Insurance	14,046	15,440
Office and miscellaneous	5,366	6,027
Legal and accounting	5,065	60,566
Telephone	3,896	3,064
Pension	3,695	735,026
Rent	1,960	4,959
Travel	1,898	2,170
Bank charges and interest	627	1,244
Amortization	602	1,057
Advertising and promotion	513	2,162
	<u>3,562,760</u>	<u>7,440,479</u>
DEFICIENCY OF REVENUE OVER EXPENDITURES FROM OPERATIONS	<u>(2,462,760)</u>	<u>(7,390,479)</u>
OTHER REVENUE AND EXPENDITURES		
Gain from the sale of land	-	8,142,535
Interest income	8,003	128,713
Loss on write down of loan receivable	-	(1)
	<u>-</u>	<u>(1)</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES FOR THE YEAR – page 3	<u>\$ (2,454,757)</u>	<u>\$ 880,768</u>

SEA TO SKY FOUNDATION

Statement of Operations

Year Ended August 31, 2010

(Unaudited – See Notice To Reader)

	2010	2009
REVENUE		
Donations	\$ 1,098,205	\$ 1,100,000
EXPENDITURES		
Donations	2,200,000	2,900,000
Consulting	141,240	58,232
Legal and accounting	20,227	5,065
Insurance	14,076	14,046
Interest on long term debt	10,959	500,000
Salaries and benefits	8,580	66,860
Office and miscellaneous	4,596	5,366
Telephone	2,669	3,896
Rent	2,016	1,960
Bank charges and interest	1,251	627
Travel	767	1,898
Pension	646	3,695
Amortization	346	602
Advertising and promotion	112	513
	2,407,485	3,562,760
DEFICIENCY OF REVENUE OVER EXPENDITURES FROM OPERATIONS	(1,309,280)	(2,462,760)
OTHER REVENUE AND EXPENDITURES		
Gain from the sale of land	13,219,835	-
Other income	180,000	-
Interest income	8,860	8,003
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES FOR THE YEAR – page 3	\$ 12,099,415	\$ (2,454,757)